# THE 'OPT OUT' EXPLANATION IS INSUFFICIENT

Subtle Messages Push Moms Out of Work

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**ACKNOWLEDGMENTS: #RICHPEOPLEPROBLEMS & THE MEN ARE MISSING** 







# MESSAGES START BEFORE THE BABY ARRIVES

### "YOU ARE LOOKING FOR A JOB?"

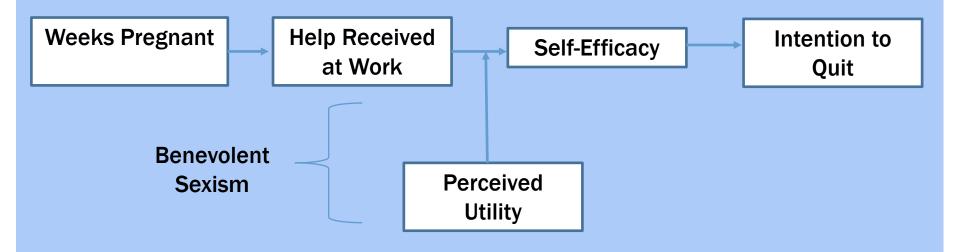
- Women who did and did not appear to be pregnant applied for jobs or asked for help in retail stores
- When women appeared pregnant and applied for jobs, they encountered interpersonal hostility
- When women appeared pregnant and asked for help, they encountered interpersonal benevolence
  - Reinforcing traditional gender roles



Hebl, M. R., King, E. B., Glick, P., *Kazama*, S., & *Singletary*, S. (2007). Hostile and benevolent reactions toward pregnant women: Complementary interpersonal punishments and rewards that maintain traditional roles. *Journal of Applied Psychology*, 92, 1499-1511.

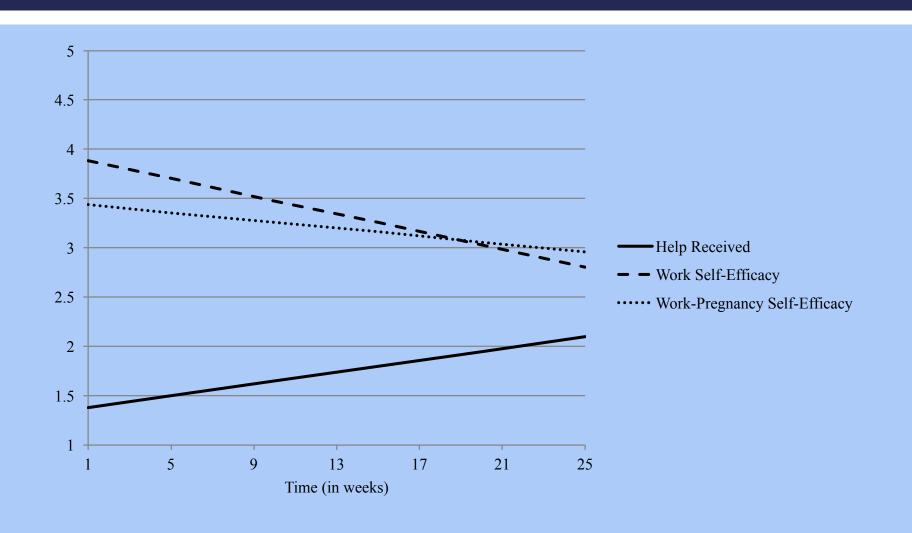
### "LET ME HANDLE THAT FOR YOU."

- Longitudinal study of 120 women over the course of their pregnancies and 9 months post-partum
  - Interpersonal experiences can be detrimental to women's self-views and careers



Jones, K. P., Clair, J., King, E. B., & Humberd, B. (2017). How help received from others at work during pregnancy can undermine self-efficacy and post-partum career outcomes. Unpublished manuscript.

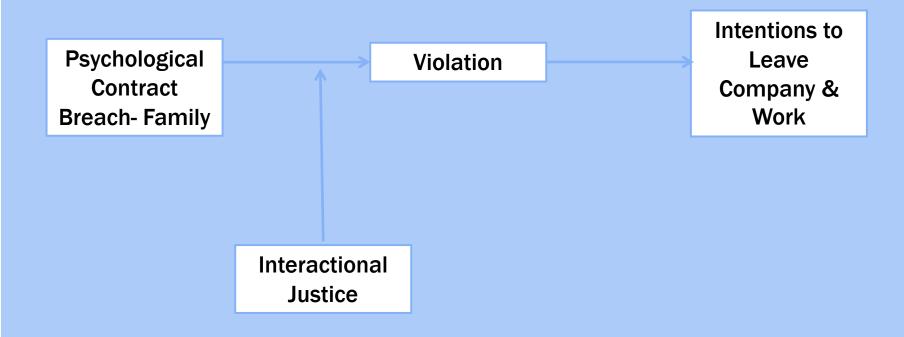
### HELP INCREASES, EFFICACY DECREASES



# AND THEN THERE IS A BABY

### "I KNOW WE SAID YOU COULD, BUT ... "

- Surveyed 181 first-time moms
  - Receiving less than promised (support for family, family-friendly policies, flex hours, flexplace, part-time)
     contributed to intentions to leave via felt violations



Botsford Morgan, W. A., & King, E. B. (2012). Mothers' psychological contracts: Does breach explain intentions to leave the workforce? *Human Resource Management*, 51, 629-650.

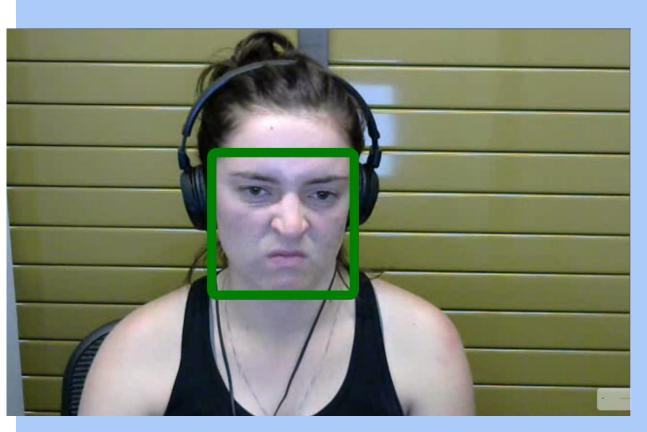


#### "BREAST IS BEST."

"I was working with a partner on a project running a project plan. We'd been working hard on a deliverable, and we needed to get it to a Sr. Executive asap. When we finished, I had to pump and she got to go deliver the product to the Sr. Executive. It's amazing how much that deflated me- all of my hard work and I got no glory in the end. My partner was extremely supportive of me taking my pump breaks throughout the project, and I don't fault her. It was just another point of how breastfeeding while working is not only difficult, but can really hold you back while trying to have a successful career....it's so hard to do something that is already so tough and demanding on you, but no one seems to get or support it. The pressures really eat at you and make you forget the benefits."

"I am just f&?!?ing exhausted all the time....I burn the candle at both ends to meet expectations of me as a mom and as a professional and I'm just treading water all the time. So tired."

### "YOU ARE GOING TO DO WHAT IN YOUR OFFICE??!!"







Sitzmann, T., Markell, H., & King, E.. (2017). Facial expressions of disgust toward breastfeeding and pumping. Unpublished manuscript.

## AND THE MESSAGES KEEP COMING

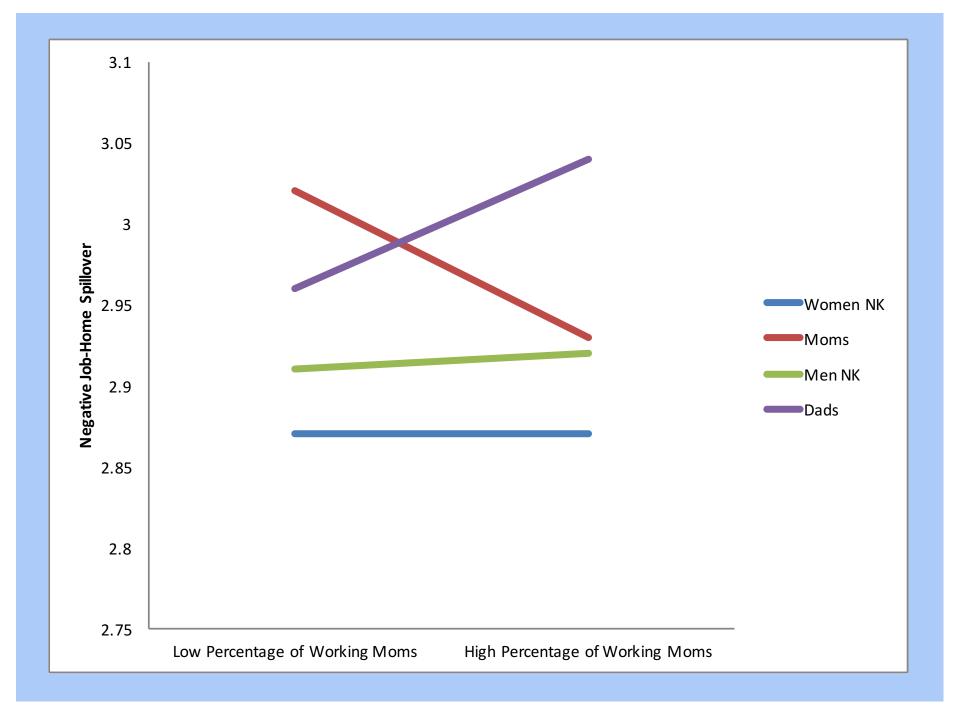
### "THIS ISN'T WHAT YOU REALLY WANT."

- Surveyed mothers, fathers, and their supervisors
- Mothers and fathers reported equal levels of commitment, flexibility, and desire for advancement
- Their supervisors believed that mothers' levels were lower than fathers
  - Supervisors' beliefs may drive lower opportunities for mothers

### "SORRY WE [YOUR KID] MISSED YOU..."



King, E. B., Clair, J., Hebl, M. R., & Jones, K. (2017). Neighborhood composition influences mothers' work-life conflict. Unpublished manuscript.



# LET'S SEND NEW MESSAGES

I'm competent. I'm flexible.

I'm committed.

Morgan, W. B., Walker, S. S., Hebl, M. M. R., & King, E. B. (2013). A field experiment: Reducing interpersonal discrimination toward pregnant job applicants. Journal of Applied Psychology, 98(5), 799.

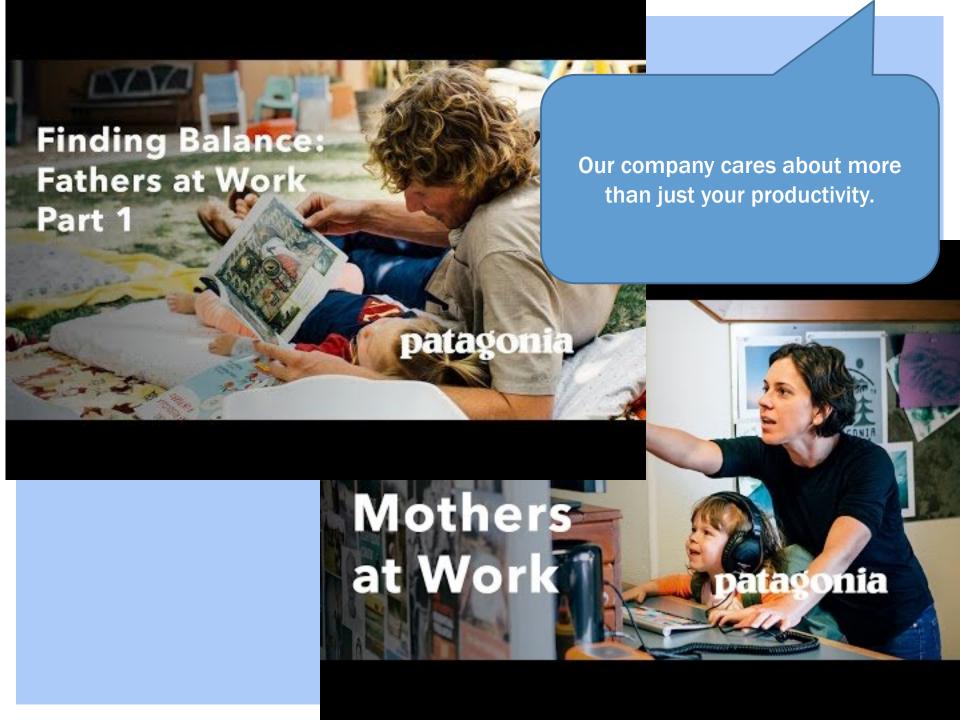
How can we work together to get what you want?



Jones, K. P., King, E. B., Gilrane, V. L., McCausland, T. C., Cortina, J. M., & Grimm, K. J. (2016). The baby bump: Managing a dynamic stigma over time. Journal of Management, 42(6), 1530-1556.

Dads are parents, too.





### THIS MOM AT WORK



### THANKS!

